

OILS

CATALOG OF VEGETABLE OILS B2B

*Certifications
and Allergens.*

*Packaging and
Logistics.*

*The White
Label.*

SPECIAL OLIVE OIL

Features. Extra Virgin Olive Oil (EVOO).
Types of Olive Oils



www.jaiatrade.com

THE COMPANY.

A NEW B2B CONCEPT

We are marketers and distributors of vegetable oils

Our growth has been geometric due to our innovative concept: Scaled High Distribution.

We only work with wholesalers, wholesalers or distributors. We provide assistance and provide these entrepreneurs with the products that their clients demand in competitive conditions. With our system it is possible to make small purchases at manufacturer prices.

COMMERCIAL REPRESENTATION

Search for Customers and Suppliers.
Development and Coordination of the Commercial Network. Commercial Promotion Marketing. Management of Purchase and Sale Operations.

HIGH WHOLESALE DISTRIBUTION

Storage and Coordination of supplies to Points of Sale. Reverse Logistics Channel Management and Distribution Platforms.



THE MARKETS.

CONQUERING THE OUTSIDE

We are exporters and importers of vegetable oils

A long experience in export and international markets makes us the perfect partner to cover all your needs.

Our team of professionals with more than 20 years of experience, with long experience in foreign trade and logistics management will take care of you and your business.

STRATEGIC CONSULTING

Market Studies. Expansion plan. Taxation and Accounting. Training. International Legal Services. Patents and trademarks. Labeling and Certificates

EXPORTACIÓN - IMPORTACIÓN

Freight Forwarders Services. Contracting of International Transportation. Customs clearance. Tax Settlements Warehouse and Commercial Inspections



THE OIL OF OLIVE



SOME BASIC FACTS ABOUT THE OLIVE OIL.

The variety of oils produced in Spain is large, of high quality and with some oils that are only made in this part of the planet. Spain is the place in the world with the highest number of olive groves and is the world's leading producer of olive oil

EXTRA VIRGIN OLIVE OIL.

The extra virgin olive oil is a 100% natural product, it is the juice from the fruit of the olive tree: the olive.

To obtain a product of the highest quality, the whole process of obtaining it must be done respecting the forms and times imposed by experience after many years of tradition, and the know-how that our oil culture has taught us. From this careful process, totally natural, our extra virgin olive oils are born.

TYPES OF VIRGIN OLIVE OIL.

The virgin olive oils are classified and described as follows:

(a) Extra Virgin Olive Oil

Virgin Olive Oil with a maximum acidity, in terms of oleic acid, of 0.8g per 100g, and fulfilling all the characteristics exposed for this category.

(b) Virgin Olive Oil

Virgin olive oil with a maximum acidity, in terms of oleic acid, of 2g per 100g, and fulfilling all the characteristics exposed for this category.

(c) Lampante Olive Oil

Virgin Olive Oil with an acidity, in terms of oleic acid, exceeding 2g per 100g, and / or fulfilling all the characteristics exposed for this category.

ORGANOLEPTIC CHARACTERISTICS.

APPEARANCE: Brilliant liquid at 20°C (filtered)

COLOR: Golden color, with shades ranging from green to yellow.

ODOR AND TASTE: Aroma of fresh fruit with touches of cut grass, fresh fruits, such as bananas or figs, and vegetables such as tomatoes.

OTHER TYPES OF OLIVE OIL.

The different olive oils are classified and described as follows:

(a) Olive Oil: Virgin Olive Oil Compounds and olive oils.

(b) Refined Olive Oil: Obtained by refining virgin olive oil

(c) Orujo Olive Oil: Obtained by a mixture of refined olive-pomace oil and non-lampante virgin olive oil.

(d) Olive Orujo Oil: mixture of refined olive pomace oil and virgin olive oil.

OTROS ACEITES VEGETALES



OILSEED OILS

Are those obtained from oilseeds expressly authorized and subjected to complete refining prior to use for human consumption. We have a wide variety of vegetable oils for commercialization.

Worldwide, there are four main oils:






CORN OIL: is an oil low in saturated and unsaturated fats, to fry with this oil at moderate temperatures.

SUNFLOWER OIL: it is widely used by food manufacturers, it is low in saturated fats and a good source of vitamin E.

SOYBEAN OIL: it is widely used industrially and especially in the United States. It is extracted from the soybean seed. For its components of omega 3 and omega 6 it is very good to use it with red meats and pastas.

COLZA / CANOLA OIL: canola is a plant created genetically from rapeseed. It was created in Canada, and in its genetic modification the toxic part for human consumption of rapeseed oil was removed.



	PRODUCTO/PRODUCT	FORMATO/FORMAT	ORIGEN/ORIGIN
	Aceite de Girasol	Refinado/Crudo	España, Argentina, Rusia, Ucrania, China, Malasya, USA
	<i>Sunflower oil</i>	<i>Refined / Crude</i>	
	Aceite de Maiz	Refinado/Crudo	España, Argentina, Rusia, Ucrania, China, Malasya, USA
	<i>Corn oil</i>	<i>Refined / Crude</i>	
	Aceite de Soja	Refinado/Crudo	Argentina, Rusia, Ucrania, China, Malasya
	<i>Soy oil</i>	<i>Refined / Crude</i>	
	Aceite de Colza	Refinada/Cruda/Desgomada	Argentina, Rusia, Ucrania, China, Malasya
	<i>Oilseed rape</i>	<i>Refined / Crude / Degummed</i>	

OILS OF PLANTS, FRUITS AND OTHER SEEDS.

Also, there are other oils extracted from different types of plants or fruits, with food purpose and other industrial or cosmetic uses .:

	PRODUCTO/PRODUCT	FORMATO/FORMAT	ORIGEN/ORIGIN
	Aceite de Palma	Refinado/Crudo	Brasil, China, Malasya e Indonesia
	<i>Palm oil</i>	<i>Refined / Crude</i>	
	Aceite de aguacate	Pura/Refinada	América Central y Brasil
	<i>Avocado oil</i>	<i>Pure / Refined</i>	
	Aceite de algodón	Pura/Refinada	Brasil
	<i>Cottonseed oil</i>	<i>Pure / Refined</i>	
	Aceite de ajo	Pura/Refinada	Asia Occidental y Europa Central
	<i>Garlic oil</i>	<i>Pure / Refined</i>	
	Aceite de almendras	Pura/Refinada	España, Portugal, Italia, USA y Brasil
	<i>Almonds oil</i>	<i>Pure / Refined</i>	
	Aceite de cacahuete	Pura/Refinada	India, China, USA, Nigeria y Senegal
	<i>Peanut oil</i>	<i>Pure / Refined</i>	
	Aceite de arroz	Pura/Refinada	China, Indonesia y Brasil
	<i>Rice oil</i>	<i>Pure / Refined</i>	
	Aceite de nuez de Brasil	Pura/Refinada	America Central y Brasil
	<i>Brazil nut oil</i>	<i>Pure / Refined</i>	
	Aceite de coco	Pura/Refinada	America Central y Brasil
	<i>Coconut oil</i>	<i>Pure / Refined</i>	
	Aceite de zanahoria	Pura/Refinada	Europa Central
	<i>Carrot oil</i>	<i>Pure / Refined</i>	
	Aceite de sésamo	Pura/Refinada	India, China, Sudán, Ethiopia y Bangladesh
	<i>Sesame oil</i>	<i>Pure / Refined</i>	
	Aceite de germen de trigo	Pura/Refinada	USA, Rusia y China
	<i>Wheat germ oil</i>	<i>Pure / Refined</i>	
	Aceite de linaza	Pura/Refinada	Estados Unidos, Canadá, Rússia, Ucrania e
	<i>Linseed oil</i>	<i>Pure / Refined</i>	
	Aceite de ricino	Pura/ Deshidratada / Hidrogenada	India y Brasil
	<i>Castor oil</i>	<i>Pure / Dehydrated / Hydrogenated</i>	
	Aceite de maracuyá	Pura/Refinada	Brasil
	<i>Passion fruit oil</i>	<i>Pure / Refined</i>	
	Aceite de semilla de uva	Pura/Refinada	Argentina, Chile, USA, España e Italia
	<i>Grape seed oil</i>	<i>Pure / Refined</i>	
	Aceite de tungue	Pura/Refinada	China, Paraguay y Argentina
	<i>Tung oil</i>	<i>Pure / Refined</i>	
































































PRODUCTION, CERTIFICATIONS AND ALLERGENS

TECHNICAL QUALITY

Below we present a comparative table of the different types of oils in relation to the information on their production, available certifications and data on their possible allergens.

The data are from own sources and as a summary by groups and for orientation purposes.

The exact determination of the different information depends on the product in concrete, from the producer, origin and destination.

		TYPE OF AGRICULTURE	QUALITY	ORGANIC CERTIFICATES		CULTURAL CERTIFICATES			ALLERGEN INFORMATION			
		TIPO AGRICULTURA	CALIDAD	CERTIFICADOS ECOLÓGICOS		CERTIFICADOS CULTURALES			INFORMACION DE ALÉRGENOS			
OLIVA / OLIVE		 										
GRASOL / SUNFLOWER		 										
MAIZ / CORN		 										
SOJA / SOY												
COLZA / RAPE												
PALMA / PALM												
OTRAS CEREALIZAS / OILSEED		 										

THE CONTAINERS AND PACKAGING

COMMERCIAL PACKING

The commercialization of oil is changing its distribution model. From the sale in bulk to packaging companies to the sale of oil packed in bottles for the final consumer, the demands are maximum. Therefore, from JAIA we offer packaging and distributors a wide variety of options:

											
GLASS				GLASS				GLASS			
BERTOLLI				MARASCA				DÓRICA			
CLEAR	GREEN	CLEAR	GREEN	CLEAR	GREEN	CLEAR	GREEN	CLEAR	GREEN	CLEAR	GREEN
250 mL		250 mL	250 mL	250 mL	250 mL	250 mL	250 mL	250 mL	250 mL	250 mL	250 mL
500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL	500 mL
750 mL		750 mL	750 mL	750 mL	750 mL	750 mL	750 mL	750 mL	750 mL	750 mL	750 mL
1 L.	1 L.	1 L.	1 L.	1 L.	1 L.	1 L.	1 L.				1 L.

																			
1L PET Round		1L PET Square		2L PET Square		2L PET		1 GALON		3L PET Round		5L PET Square		10L POT		20L PET		25L PET	
Also in 500 y 250ml				Also in round PET						Also in square PET		Also in round PET				Also in 20L POT		Also in 25L POT	



Tin
10L, 20L, 25L



Tin 2000
218 L



IBC 825 kg.
900L/1000L



IBC 916 kg.
1000L



FLEXITANK
22.925L

THE LOGISTICS INFORMATION.

COMMERCIAL TRANSPORTATION

In this comparative table, information is provided for each type of packaging on the packaging and means of transport.

		CAJAS			EUROPALLETS			CAMION/TRUCK		20 STANDARD		40 STANDARD	
		L	U/C	Gross Weight (KG) Packed Brutto	C/P	Gross Weight (KG) Packed Brutto	Height Atmura	PALLETS	Gross Weight (KG) Packed Brutto	CASES	Gross Weight (KG) Packed Brutto	PALLETS	Gross Weight (KG) Packed Brutto
	CRISTAL CLÁSICO	0.250	24	9.832	80	805,50	1,30	29	23.303	2.140	21.036	25	20.089
		0.500	12	8,88	102	923,17	1,41	25	23.079	2.225	19.758	25	23.079
		0.750	15	16,07	50	819,83	1,37	29	23.775	1.200	19.284	25	20.495
		1	12	16,50	50	841,28	1,46	28	23.556	1.220	20.130	25	21.032
	CRISTAL DORICA	0.250	20	9,89	75	758,98	1,40	31	23.528	2.000	19.780	25	18.974
		0.500	15	13,10	70	934,11	1,65	25	23.352	1.800	23.580	25	23.352
		0.750	12	14,55	58	831,74	1,48	28	23.288	1.385	19.424	25	20.793
	CRISTAL MARASCA	0.250	24	12,16	80	989,72	1,33	24	23.753	1.900	23.104	25	24.743
		0.500	15	13,27	80	1.073,84	1,45	22	23.624	1.700	22.559	25	26.846
		0.750	12	14,57	68	1007,70	1,45	23	23.178	1.400	20.898	25	25.194
		1.000	12	17,42	50	887,75	1,45	27	23.969	1.156	20.120	25	22.193
	PETULANDO	1	15	14,40	55	809,60	1,56	29	23.480	1.248	17.983	25	20.241
		2	6	10,52	55	595,71	1,61	33	19.658	1.365	14.859	25	14.892
		2	6	11,59	55	657,67	1,61	33	21.703	1.365	15.820	25	16.441
		3	6	17,26	45	793,86	1,70	30	23.815	900	15.534	25	19.846
		5	3	14,30	44	645,98	1,52	33	21.317	986	14.099	25	13.149
	PETULANDO CLÁSICO	0.250	24	6,19	80	521,90	1,30	33	17.171	3.170	19.939	25	19.009
		0.500	12	6,11	102	639,81	1,41	33	21.114	3.330	20.546	25	15.995
		1	12	11,91	50	612,68	1,46	33	20.218	1.690	20.128	25	15.317
	PETULANDO DORICA/MARASCA	0,50 Dor	15	7,98	70	575,53	1,65	33	18.992	1.830	14.603	25	14.388
		1 Mar	12	11,95	50	614,45	1,55	33	20.276	1.155	13.802	25	15.361
	BIDONES	10		9,60	84	824,90	1,30	29	23.922	TBC	9.899	25	20.622
		25		23,50	24	582,60	1,14	33	19.226	TBC	6.991	25	14.565
	LATAS	1	14	14,56	49	730,44	1,50	33	23.374	1.200	17.472	25	18.261
		3	4	12,36	72	907,17	1,47	26	23.586	950	11.742	25	22.679
		5	4	20,07	45	920,28	1,47	26	23.927	989	19.849	25	23.007
	LATA INDUSTRIAL	10		9,70	72	721,30	1,41	33	23.802	TBC	8.655	25	18.032
		20		19,50	33	660,80	1,21	33	21.806	TBC	7.929	25	16.520
		25		24,40	33	823,70	1,47	29	23.887	TBC	9.884	25	20.592
	BIDON 2000	218		200	4	856		27	23.112	20 pallets	17.120	25	21.400
	IBC 825	900		825				29	23.925	20 pallets	16.500	30	24.750
		1000		916				26	23.816	20 pallets	10.992	24	21.984
	IBC 916	1000		916	1	976		24	23.424	20 pallets	19.520	24	23.424
	ECORIN	1000		916	1	976		24	23.424	21 pallets	19.520	24	23.424
	CISTERNA	27.292		25000									
	FLDTANK	22.925		21.000									



SERVICES TO OIL MILLS AND PACKAGING INDUSTRY

WE COLLABORATE WITH YOUR OILS

In JAIA we know that the needs of the producers and mills are not the same, that is why we have adapted our oleic products and services to their needs.

BULK OILS

We also want to be a reference, a link in the professional oleic sector, offering in a comfortable, simple and attractive way the possibility of buying or selling oil in bulk, to free stocks or cover production needs.

Whatever the variety, its characteristics and conditions, with a wide range of very different origins and possibilities of combination, with us you have the possibility to expand your product portfolio and offer of oils.

CO - PACKING

If you want to outsource your production, either because you want to expand your product portfolio or because you lack the infrastructure and / or technical expertise to carry out what fits with your business vision, there's no problem!

In JAIA we offer the possibility to oil mills to undertake together a CO-PACKING project, we can be your CO-PACKER.



A photograph of three people standing in a warehouse. On the left is a man with grey hair and a beard, wearing a yellow high-visibility vest over a white shirt, holding a handheld device. In the center is a man with dark hair, wearing a blue blazer over a green and white checkered shirt. On the right is a woman with dark hair, wearing a light grey blazer over a pink top, holding a tablet. They are all smiling. The background shows high warehouse shelves filled with boxes.

SERVICES TO WHOLESALE

OUR OILS ARE YOURS

In JAIA we know the problems of distribution and its permanent struggle renewing its offer to compete, so we want to be your partner and help you achieve your goal: sell and win customers.

BRAND WHITE AND MDD

In addition to marketing our own brands, in JAIA we support private labels and trademarks (MDD). If you are a chain of the Great Distribution, a dealer brand or a chain of restoration, we can develop the product and the format under the specifications you require.

There is also the possibility to create your own brand or use an existing one to work exclusively with a customer or market.

CATALOG SERVICE AND GOURMETS OILS.

We take care that you have a wide range of oils. In addition, our experts identify trends and seek profitable solutions for your business, are at your disposal to develop or redesign the catalog of oils of your company and that you have a selection of gourmets oil options and innovative formats.

PERMANENT PROMOTIONS

Find in our platform the best offers and promotions, which, we select to increase your profitability.





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NATIONAL DELEGATIONS

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DELEGATIONS AND INTERNATIONAL
AGENCIES

UE-EUROPA: Portugal (Santarem), Rusia (Moscú), Georgia (Poti) y Uzbekistan (Tashkent)
AMÉRICA: Bolivia (Santa Cruz de la Sierra) (Colombia (Bogotá), México (Mérida-Yucatán)
y Chile(Santiago)